Annual Report





Letter from the Executive Director

Dear Friends,

It is with great pride and excitement that we share our inaugural Annual Report with you! This report highlights all we have accomplished together in 2022 as we continue to build toward a sustainable financial future for the arts in Roanoke. Special acknowledgment goes to the students in Virginia Tech's Arts Leadership graduate program for compiling and designing this report as part of their coursework. We continue to look for creative and symbiotic opportunities in which to engage with our community.

Over the past year, the Roanoke Cultural Endowment has built new partnerships, received a major grant to fund collaborative projects, and participated in various community outreach events. This would not have been possible without the generous people who have shared their time, talents and resources. A handful of these individual stories are highlighted in these pages.

Thank you for building this legacy with us; we are fervently grateful for your support.

There isn't anything we can't accomplish together!

Shalunt Awell



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In 2018-2019, Americans for the Arts conducted an economic impact study, Arts and Economic Prosperity 5 (AEP5), for arts and cultural organizations in 341 regions across the country. Roanoke, VA took part in this study, and we're thrilled to share some of that data with you.

Board of Directors



David Wine Chairman

My dream is to ensure funding for Roanoke's vibrant arts and cultural community forever.



Katherine Fralin Secretary It's just a great idea!



Lucas Thornton Treasurer I believe the arts are an underappreciated, vital part of the economically and culturally vibrant city I would like to live in.



Sarah Tune Doherty Board Member RCE fulfills the critical need

to provide sustainable funding for the greater arts and cultural ecosystem.



William D. Elliot Board Member Our arts and cultural community reflects the soul of the city. Let's ensure its future.



Nancy O. Gray Board Member

Creating an endowment for the arts helps ensure funding in perpetuity, through good times and bad.



Sherman P. Lea, Jr. Board Member RCE is working to unleash the power of arts and culture to enrich and connect our community.



Cheryl Mosley Board Member

RCE will impact our valley for generations to come by creating a sustainable infrastructure for our arts and cultural organizations.



David B. Trinkle Board Member

RCE provides a predictable and sustainable method to ensure Roanoke remains the arts and cultural hub of southwest Virginia.

About the Roanoke **Cultural Endowment**

Mission

To cultivate a legacy of stability, engagement, and vitality for arts and culture in the City of Roanoke through advocacy and grantmaking.

Vision

A vibrant community where arts and culture are accessible to all and valued as a critical component of a healthy economy and region, today and for future generations.

Values

- Collaboration
- Inclusion
- Integrity
- Stewardship
- Sustainability

Our History

We are a nonprofit community endowment formed in January 2015 by resolution from **Roanoke City Council** as a private-public fund comprising city dollars and private dollars. Operational grants distributed in 3-year cycles Arts & Culture 501(c)(3)

Arts and cultural Roanoke generate \$64.2 million in total economic

A Sustainable Funding Model

PRIVATE DONOR + PUBLIC GIFTS GIFTS ROANOKE CULTURAL END \$20 MILLION

Arts and Culture in Roanoke



*a sample of Roanoke arts and cultural 501(c)(3) organizations

Board Member Spotlight: Cheryl Mosley

Inspiration to Get Involved:

I was inspired to become a part of the Roanoke Cultural Endowment because my entire immediate family is involved in the arts. I recognize that the arts can sometimes feel out of reach for some, and I wanted to be a part of an organization that was intentional about connecting our entire community through arts and culture. I know firsthand the positive impact



that arts and culture have on youth, families, and communities. Despite the positive impacts, when it comes to funding and sustainability, arts and culture programs are usually faced with many challenges. The long-term vision that RCE has embarked upon will help create a sustainable infrastructure for our arts and cultural organizations, thus impacting our valley for generations to come.



Cheryl volunteering at our booth at the Festival in the Park.

Favorite Memory from 2022:

My favorite memory from RCE so far has to be our big spinning trivia wheel. Shaleen and I hand-painted the wheel and transported it to a variety of events during 2022, and it usually steals the show. It's fun, interactive, and educational. Kids and adults alike have the best time spinning the wheel, answering arts and culture trivia questions, and winning prizes. The wheel has been a great way to meet people from all walks of life and introduce them to RCE, the Roanoke Arts Commission, and a variety of other local arts and cultural organizations in a fun way!

Donor Spotlight: The Tielkings

Donors play a crucial role in keeping arts and cultural organizations alive and thriving. In Roanoke's arts and culture scene, Tom and Mary Evelyn Tielking are two of those very important donors.

In 1999, the Tielkings retired to Roanoke from Texas, where Tom had been a professor of Civil Engineering at Texas A&M for 20 years. Mary Evelyn spent her time raising their two children and serving as an enthusiastic volunteer for several arts organizations.

"The arts made us want to be in Roanoke," says Tom. "When we first visited, we went to the symphony and were amazed by the crowd." Since that time nearly a quarter of a century ago, "the quality of the arts has improved significantly." COVID represented something of a setback for many arts organizations in the Roanoke Valley, but Tom believes "creativity led them out of it."

The Tielkings' name pops up frequently in this part of Virginia when arts funding is the topic of conversation. "People give money in various ways. Some give all their contributions to one organization; we spread it around. We have always contributed to organizations we have valued," says Mary Evelyn, listing the Smithsonian Institution and Metropolitan Opera as national favorites.

Local recipients of their donations include Carilion's Artist in Residence program (which Tom helped initiate),



Garth Newel Music, Grandin Theatre, Jefferson Center, Kandinsky Trio, Mill Mountain Theatre, Mill Mountain Zoo, Roanoke Symphony Orchestra, Southwest Virginia Ballet, and the Taubman Museum.

From the very beginning of its existence, the Roanoke Cultural Endowment interested the Tielkings. In fact, Tom wrote a letter to the editor of the local daily paper endorsing it almost the moment he heard it existed. "When I wrote the letter to the *Times*," Tom says, "what attracted me was that this was an organization devoted to an endowment, and we decided we should be a part of it." An endowment, Tom insists, "is really important. So many organizations don't understand its value." It serves as a foundation for the building that holds up the arts. Tom and Mary Evelyn know that by giving to the Roanoke Cultural Endowment, they are "giving to the future" and ensuring that Roanoke maintains a rich arts and culture scene.

Volunteer Spotlight: Cathy Greenberg

Role and Involvement:

In 2018, I was asked to help RCE lead strategic planning workshops for arts and cultural organizations in Roanoke. Leaders and board members from 16 organizations gathered together for three or four days of workshops.

Then, Shaleen and I worked together on the Arts and Economic Impact 5 Study with



Americans for the Arts. Over the summer, we collected 800 surveys from audience members. That information was then collated and synthesized into a wonderful report that shows how economically valuable the arts and culture sector is to Roanoke.

I also participated in Roanoke Arts Pop! which is a big collaboration with other arts and cultural organizations in Roanoke. I spent about two and a half days spinning our trivia wheel at the Taubman Museum and loved every minute of it!

I can't think of anything that's more fulfilling than volunteering with RCE! I work with all sorts of people and organizations--adults and children, people from out of town. RCE is such a valuable organization to the sector and to the city!



Did you know? 1,691 volunteers donate a total of 92,145 hours to Roanoke's arts and cultural organizations. (AEP5).

Favorite Memory from 2022:

One question on our trivia wheel asked, "What's your favorite piece of art in Roanoke?" An eight-year-old boy said, "It's that tree over there." I cried because it was so moving to me. That eight-year-old reminded me that there's art and culture everywhere; you just have to open your eyes, observe, and listen.

Cathy spinning our trivia wheel at Roanoke Arts Pop!

Student Spotlight Kinsley Alcorn

Kinsley, a senior at North Cross School, served as our summer intern. She is involved in the Fine Arts Distinction program, has taken classes in studio arts and graphic design, and is passionate about "all things creative." Kinsley was excited to learn about our role in the community, and why building a sustainable funding source for the arts helps connect us to a better tomorrow.



"I find the arts in every corner of Roanoke. I was so excited to learn more about the process and experience that goes into creating the creative beauty of Roanoke."

Kinsley Alcorn



Virginia Tech

In the fall, we partnered with students in Virginia Tech's Arts Leadership graduate program. Students in the Arts Marketing course worked to create our firstever Annual Report as well as a social media campaign highlighting our endeavors from 2022.

Photo from Top to Bottom: Ashley Pope - MFA Arts Leadership Candidate; Fall 2022/Spring 2023 RCE Intern Vincent Maluwa - MFA Arts Leadership Candidate Kennedy Coyne - MFA Creative Writing Candidate; Arts Leadership Certificate

Community Engagement: ARPA Grant

In 2022, we were granted \$50,000 from the City of Roanoke through the American Rescue Plan Act (ARPA) to facilitate two collaborative initiatives with the purpose of advancing the arts and cultural sector collectively.

Learning from the Emerging Future

"Great event. I'm immensely grateful for the opportunity!" ~ Program Participant

Learning from the Emerging Future was an initiative funded by the ARPA Grant and designed specifically for leaders of arts organizations in Roanoke. The program brought local arts leaders together to focus on approaches and practices necessary to advance their primary objectives in ways that address adaptive challenges during times of sustained uncertainty.

Participation in the program was by invitation from the Roanoke Cultural Endowment and the Roanoke Arts Commission and free to participants. Each of the 14 participating organizations was encouraged to bring a team of 3 individuals, preferably the Executive Director, Board Member, and the artistic leadership or another staff member.

Goals of the initiative:

- An increased awareness of one's core values, strengths, mindsets, and approaches to the various tasks of leadership
- An understanding of organizations as complex adaptive systems and as diverse human communities
- An improved ability to apply specific skills to advancing adaptive responses to critical organizational and community challenges
- A working knowledge of innovation as a framework for achieving organizational resilience
- A broader capacity to include a rich diversity of voices and perspectives to achieve results beyond those which can be achieved when working alone

Three on-site intensives took place between September and November 2022. These sessions included introductions to effective adaptive leadership practices, immersive exercises, small group work, individual reflection, and team-based engagement.













Episodes 1 and 2: Roanoke Arts Pop!



Episode 3: Arts and Healthcare



6-Part BUZZ Series: ARTS CONNECT Roanoke

"The goal is to benefit the entirety of the arts and cultural community in the City of Roanoke through a recovery and resiliency marketing project."

~ Shaleen Powell

In partnership with the City of Roanoke, we facilitated the 6-part BUZZ Series: ARTS CONNECT Roanoke project. This served as an investment to develop collective storytelling tools around collaborative arts and cultural events, strategies, and challenges.

The ARPA funding was used to produce six episodes of BUZZ, a Roanoke-based public television show that features nonprofit organizations receiving pro bono marketing resources. This series highlights the innovative and engaging nature of arts and cultural organizations as well as the contributions of the arts and humanities.

All six (30-minute) BUZZ episodes are produced in partnership with Buzz4Good, whose content is currently shown on Blue Ridge PBS. Buzz4Good engages local advertising talent in providing marketing expertise and resources around specific needs for nonprofit organizations. Buzz4Good also supports the episodes using additional media offerings, including radio, podcast, and online stories as part of the overall marketing strategy.

- Episode 1: Roanoke Arts Pop! Preview
- Episode 2: Roanoke Arts Pop! Feature
- Episode 3: Arts in Healthcare
- Episode 4: Arts in Education
- Episode 5: Arts and Economic Development
- Episode 6: Arts and Social Justice and Equity

Episode 5 will air June 21, 2023. Episode 6 will air fall 2023.

Episode 4: Arts and Education

Community Engagement: Spinning Trivia Wheel

In January of 2022, Shaleen Powell and Doug Jackson, the Arts and Culture Coordinator for the City of Roanoke, were inspired to develop a community engagement tool for Roanoke Arts Pop! The end result was a spinning trivia wheel that, from its conception, engaged the community and traveled to numerous events, enlightening people of all ages about arts and culture in Roanoke.

The initial idea was to buy a trivia wheel. "We looked on Amazon and found a wheel for \$500," Shaleen said, "but that was out of the budget." After thoughtful consideration, a creative solution was proposed: They would ask the students at Roanoke City Public Schools' Roanoke Technical Education Center (ROTEC) to build one. Patric High Idin

Students from ROTEC building the trivia wheel.

ROTEC teacher Jessie Truax, Jr. leapt at the opportunity to create the wheel with his carpentry class. Shaleen "gave us a photo of what they wanted, and two of our students took a 4-by-8 piece of plywood and found the center of a 4x4 square. They drove a nail in the middle and tied string to a pencil, making a circle that they cut out with a jigsaw. With guidance, two students were able to complete it."

After ROTEC finished building the spinning wheel, RCE board member Cheryl Mosley, was recruited to help add the finishing touches. Shaleen commended Cheryl, saying she "has a knack for design and is great with color."



Board member Cheryl Mosley painting the trivia wheel.

Once the colorful paint and categories (cinema, dance, history, literature, music, theatre, and visual arts) were added, the wheel was ready to spin. Each category consisted of a series of questions geared to demonstrate the player's knowledge as well as educate people about arts and cultural organizations in Roanoke.

Doug was enthusiastic about the project from the start. "Everyone loves a big wheel, especially the kids," he said. "We premiered it at the 2O22 Roanoke Arts Pop!, and we watched kids make a beeline for it. We had a blast! I especially love engaging young people with questions about themselves and their relationship to art. 'Show us your favorite dance move,' is my all-time favorite. We were blown away last year when two young dancers from the Mish Moves Dance Company did some very acrobatic moves and showed us a lot of poise and grace. Since then, we've used the wheel at the Juneteenth Festival, Roanoke Festival in the Park, a Buzz4Good screening at the Grandin Theatre, and the Back to Black Art Festival."



From arts gatherings to shows to community events, Shaleen believes the trivia wheel has become "such a wonderful asset for engaging the community" as well as enlightening people about Roanoke's arts and cultural scene. She stated, "When people would approach the spinning wheel at a community event, they were excited to spin it and answer their trivia question. But it also got them thinking and talking about their experiences with arts and culture."

Doug concluded, "These individual connections to the arts are critical. Our engagement can create contemplative spaces and practices, help us learn important concepts, make us feel part of something larger, and spread joy. If we can build a community in which everyone can tell us how the arts make their lives better, we'll have a stronger community."

Thanks again, ROTEC, for your wonderful work!



Wait, Wait! Don't Tell Me!

Here are some examples of questions that are asked:

Cinema: Students interested in learning about film production can participate in this program at the Grandin Theatre. **The Film Lab**

Dance: Name one of the dance organizations/studios in the Roanoke area.

History: What was Roanoke called before it was Roanoke? *Big Lick*

Literature: Name a local author.

Music: Who is the Music Director and Conductor for the Roanoke Symphony Orchestra? **David Stewart Wiley**

Roanoke Arts Commission: Ann Glover's Trojan Dog in Grandin Village is part of Roanoke's Public Art Collection. The number on the dog's tag is the same as the fire station he sits in front of. What is the number? 7

Roanoke Cultural Endowment: The purpose of RCE is to provide a permanent source of funding for the arts in Roanoke. How much money needs to be raised before arts organizations can receive operating grants? **\$20 million**

Visual Art: Name a local artist.

You: How did the arts help you manage the challenges of the pandemic?



Other Highlights

Local Colors Festival

We were honored to be one of the guest emcees at the Local Colors Festival.





Photo Credit: Local Colors Festival



Blue Ridge PBS: Business Matters

We were invited to speak with Gene Marrano on Blue Ridge PBS about the role the arts play in economic development.

National Arts and Humanities Month

We partnered with two local restaurants, Lucky and Fortunato, in October for National Arts and Humanities month.







Keep the Arts Alive! Campaign

Our Keep the Arts Alive! end-of-year appeal highlighted Fletcher Nichols, a local former arts teacher.

You can read Fletcher's inspiring story of his upbringing and dedication to the arts on our <u>website</u>.



Financial Snapshot

The information below is intended to give the reader a quick overview of our finances. Upon completion, the current audited financial statements will be available on our website. Please note our fiscal year ended December 31, 2022.



Amount Raised As of December 31, 2022

CURRENT SUPPORT

Outright Gifts & Commitments To-Date

\$5,000,000

FUTURE SUPPORT

Legacy Gifts Identified

\$5,000,000+

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Founding Donors

Thank you to those who have made a contribution through December 31, 2022. We work diligently to ensure our listing is accurate. If you find an error, please accept our apology and let us know.

In honor of Rita L. Firestone Philip and Anna Agee Dr. George and Millie Anderson **Briggs and Cathy Andrews** Edward and Amy Bagliani Thomas Bamford The Berding Family Frances & Thomas Welsh, Jr. and Jean & Herbert Berding, Jr. Jason and Shelby Bingham Kim and Tommy Blair Henry Bradley Betty Branch Sandra Burks **Carilion Clinic** James and Lynn Carter Patton and Mimi Coles In memory of Davis H. Elliot and In honor of Bill Elliot Timothy and Barbara Cribbs Rupert Cutler and Brenda McDaniel Warner and Barbara Dalhouse Michael L. Dame Larry and Janice Davidson Davis H. Elliot Company Sean and Sarah Doherty **Dominion Risk Advisors** Dr. and Mrs. Antonio T. Donato In honor of the Roanoke Ballet Theatre Bill and Diane Elliot Becky and Lou Ellis In honor of David Wine Farrell Foundation Leona Fisher **Eric Fitzpatrick** Maxine Fraade Katherine Fralin William and Karen Fralin Dr. Paul and Susan Frantz Linda and Dan Frith Rand and Jan Garrett Sally and Blair Godsey Bob and Maryellen Goodlatte Nancy Gray and David Maxson Fred and Miranda Greear Greg and Michele Haley **Bev and Leon Harris Celeste Harrison Hicks** In honor of Davis H. Elliot John and Jean Hitchins Patice L. Holland Jeff Howard In memory of Paul Howard David Hunt and Ellen Aiken Peter Irot and Rachel Nuñez Doug Jackson

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Founding Donors

In honor of Art on Your Own at the Salem Senior Center Walter and Sally Rugaber Jason and Carolyn Kiser Stan and Elise Lanford Tom and Anna Lawson Jim and Lucy Lee W. Tucker and Catherine Lemon In memory of Sheila Strauss David and Diane Lohr **Richard Lovegrove** Rob Lyon Michael and Susan Maloney Debra Marshall Debbie Meade and Hazel Bernard Mandy Mills Cheryl Mosley Jim and Jennifer Mullens Donzia Mumford Ron and Barbara Nemura Dr. Donald and Carolyn Nolan Yvonne Olson In honor of Susan Jennings Janet Osborne Charles and Pamela Overstreet Susan Pedigo Valeta S. Pittman **Charlotte Porterfield**

Roanoke Valley Estate Planning Council Matthew and Rachel Schallon The Harry and Elizabeth Sellers Fund James Selvev Garnett E. Smith In memory of Sheila S. Strauss Nancy Sullivan Edward N. Thornhill Linda and John Thornton In honor of Lucas Thornton Lucas and Isabel Thornton Elisabeth Von Bulow-Lile Paula Wade Pam and Austin West John B. Williamson III Mary Ann and J. David Wine

Ways to Give

Online

Give <u>online</u> and have the option to divide your gift into monthly, quarterly, or semi-annual payments.

You can also choose to give a gift in memory or honor of a loved one.



Gifts of Stock

Please use the following information:

Account name: Roanoke Cultural Endowment Restricted Name of Receiving Institution: Charles Schwab & Co., Inc. Account number: 6206-3968 DTC number: 0164 Federal Tax ID#: 47-2754436

Multi-Year Pledges

Complete our <u>pledge form</u>

Mail to: P.O. Box 22 Roanoke, VA 24002



Mail

Make checks payable to the "Roanoke Cultural Endowment"

> Mail to: P.O. Box 22 Roanoke, VA 24002

Phone Call us at 540-556-9123



Planned Giving

What we can accept:

Current Gifts of Appreciated Stock or Real Estate Bequests Life Insurance Charitable Trusts Charitable Gift Annuity





































We thank you for your ongoing support!



Roanoke Cultural Endowment

P.O. Box 22 Roanoke, VA 24002 540-556-9123 roanokeculturalendowment.org





@roanokeculturalendowment